

COLBY URGES STUDY OF SOUTH AMERICA

Mutual Confidence Can Only
Be Brought by Revising
Approach, He Says.

LANGUAGE A BARRIER

Secretary Suggests Schools
Open Door by Teaching
Spanish.

PHILADELPHIA, Feb. 19.—Secretary of State Colby, speaking before the American Academy of Political and Social Science here to-night on his recent trip to South America, said he saw enough to realize that one of the first duties incumbent upon the people of the United States is to reexamine every postulate with which they approach the contemplation or the study of the great republics of Latin America. Dr. L. S. Rowe, Director-General of the Pan American Union, introduced the Secretary.

"We can never bring our relations to the peoples of Latin America to the point of intimacy, confidence and respect," he said, "until we realize that we must find the right psychological approach to Latin America. That means the correction of most of our assumptions and the studious and open minded appreciation of life in South America, intelligently considered."

"The great barrier to American progress abroad is language," Secretary Colby continued. "The people of the United States are not linguists. You can hold no converse with a man except in the terms of a common vocabulary. Until the utterly unfounded fallacy that English will carry you around the world is exploded, and until the men whom we send as representatives, either diplomatic, consular or commercial, to the countries of Latin America speak the beautiful tongue of the Spaniard or the Portuguese our progress will be halting and disappointing."

Schooled in Languages.

"I wish our schools would clean out the rubbish from their curricula with which they agitate the youthful mind without improving. Better than a smattering of botany, history, zoology, astronomy, trigonometry, plane, spherical, or anything else, the youth of America should be schooled in languages. Language is the key which not only opens the riches of the stores of great literatures but opens the doors of influential, profitable human contacts with great peoples. The ordinary graduate of an American academy or college knows nothing to do with the smatterings of science except to forget them. We must indeed and without delay master the languages of the friendly nations who are our neighbors. By so doing, only can we succeed in cultivating genuine and vital relations with them."

After saying the primary purpose of his trip to South America was to repay official visits of state made to the United States by President Brum of Uruguay and President Pessoa of Brazil, Secretary Colby added:

"I may say for the President and my countrymen that the return of these notable pilgrimages from our friendly neighbors to the South was inspired by the same kindness and spontaneity as characterized the original visits. The President had indulged the hope that the way might open for him personally to return these visits, such was his appreciation of them. But that was not to be, for melancholy reasons with which you are all familiar. It was my happy fortune to receive the President's designation to go in his place."

They Do Not Envy Us.

"It was delightful and indeed touching to see how the opportunity was welcomed, both officially and by the people, to express their desire for an increased intimacy of relationship and intercourse with our country."

The countries of South America, said the Secretary, are not at all what the general opinion of people in the United States suppose them to be. "They are quite as ready to give profitable instruction as they are in need of any and to give that instruction to us," he said. "Instead of being staggered by our economic strength, our rapidly expanding population, our unimpaired economic and financial authority in the world, they feel quite able to hold their own. Instead of envying us, I think it quite as true to say that there are many developments which they behold in this country which are unattractive and even repellent, from which they hope in some way or other to protect themselves."

The American who succeeds in the Latin-American countries, said Mr. Colby, will be the man who assists them in the solution of the problems.

NOVEL MOTORSHIP SEEN BY SHIPPING MEN

Driven by Six Twin Cylinder
Internal Combustion Engines.

An economical type of freight vessel which its owner believes will supplant the freight steamer was exhibited in the harbor yesterday to fifty New York shipping men.

The vessel is the motorship Buenos Aires, which celebrated its first birthday yesterday. The ship is due to sail before dawn to-day for Stockholm, completing a trip around South America and up the North American coast to San Francisco.

Her captain, Eric Atterberg, and her owner, Axel Johnson, are enthusiastic concerning the merits of the motorship. It was stated that her twin six-cylinder internal combustion engines make her more modern than any vessel ever turned out in this country. The saving in fuel and labor costs in her engine room is represented by 50 per cent. In addition to this the Buenos Aires brings its owner a tidy sum because the surplus oil in her bunkers, which costs \$20 a ton at San Francisco, sells for \$40 a ton at Stockholm. The Buenos Aires is 410 feet long, 55 feet in beam, draws 26 feet of water when loaded, and is of 5,641 tons gross. Her daily fuel consumption is ten or 12 tons and a half tons, and her average speed eleven knots. Her fireroom crew consists of only a chief and three assistant engineers and ten greasers. Mr. Johnson said the Canada, a similar vessel, will shortly be in service.

STRATFORD SCHOOL BURNS.

Three Story Building Destroyed—
Loss Is \$150,000.

STRAFORD, Conn., Feb. 19.—Stratford's high school, a three story brick building with fifteen classrooms, was burned to-day. The loss is \$150,000.

It will be necessary to accommodate pupils in churches and public halls as school facilities have been inadequate for a long time. Five firemen were slightly hurt. The fire's origin is undetermined.



1500 Pairs Silk Stockings

\$1.95 pair

The Best Quality at This Price That
We Have Offered in a Long Time.

Full fashioned ingrain stockings with double heels, toes and tops.

Women who have been following the silk stocking situation will recognize in this an exceptional value; at a price that harks back to pre-war days. Black only.

Children's Long Cotton Stockings,
\$1.75 for Half Dozen Pairs

Medium weight in black, brown and white. Heavy weight in black and brown. Well made, serviceable, good looking.

Regular Stock Reduced for the Occasion

Ground Floor.

Modish Strap Pumps

The Most Favored Footwear for Spring

Women who demand nicety of detail and workmanship as well as smart styles and fine materials in their shoes will appreciate the new strap pumps we have just received.

They are built over the latest and most correct lasts to meet our exacting specifications.

Gray or brown suede two-strap pumps have heavy turned soles and French heels.

Patent leather or gray suede one-strap pumps have smart combination effects in straps.

Second Floor.

Smart Fur Neckwear

\$34.50

The finishing touch the well dressed woman wants for street frock or tailleur. Scarfs developed in Fox, Mink and Stone Marten.

Clearance Prices on Our

Entire Stock of Model Coats and Wraps

This means an opportunity to secure at a noteworthy price saving a beautiful coat for the end of this Winter and for the next.

Mink Mole, Squirrel,
Caracul, Hudson Seal.

Fourth Floor.

House Dresses

Four Exceptional Values

"D.X." and "S. E. B." Models

Plaid Gingham, collar and cuffs of dotted muslin hemstitched, pockets and tie sash. \$3.95

Checked Gingham, organdie collar, cuffs and vestee, trimmed with crocheted buttons, pockets and tie sash. \$4.45

Checked zephyr Madras, collar, cuffs and vestee of organdie piped with self materials, sash and pockets. \$5.45

Pin-Check Batiste, collar and cuffs of white hemstitched organdie, skirt with three folds piped with organdie, sash to tie. \$5.95

Second Floor.

Brilliant Sashes

\$15.00 each

The smart touch for Spring tailleur or street frock. Lovely new sashes of Bayadere and straight stripe Roman ribbon, or attractive two faced combinations. 3 yards long—7 and 10½ inches wide. All silk knotted fringe.

Ground Floor.

Paris Hats for Spring
Reveal a Refreshing Originality
That is Good to Behold



THIS is the Season Triumphant for Millinery, as no one knows better than the Parisian modiste, unless it be the modish American woman for whom she practises her arts.

And such arts as they are this season! The colorful joyousness of the first Spring flowers, the richness of Summer fruits, the cool shade of an apple orchard; all these seem to have been called upon to surrender their loveliness to the new Spring Hats.

The authentic style note in each hat is unmistakable, whether it be a veil of tinted lace, a swoop of ostrich down to the shoulder, or a simple cluster of cherries or grapes.

Prices Are Very Moderate

Fourth Floor.

Telephone Orders Filled—Phone Fitzroy 1900—Ask for Telephone Order Desk

Lord & Taylor

38th Street

—FIFTH AVENUE—

39th Street

Lure of the New Styles

Women's Gowns

Pictured at right, a semi-formal Gown of Canton Crepe that can be worn for so many occasions it's a joy to find the style so lovely and the price so low. Splendid quality Crepe, in brown and navy, embroidered in circles of iridescent beads.

\$60.00

Other Dresses
\$75.00 to \$250.00



Paris-inspired versions of Spring modes
with quality supreme and tempting prices.



Women's Coats

Pictured at left, a new Spring model of sumptuous Velmirage for immediate wear; beautifully tailored, hand-finished and silk-lined. Smart straight-line effects or Wraps of quiet elegance, in all the Spring's new shades, quality garments seldom offered at the price.

\$80.00

Other Coats
\$35.00 to \$275.00



Women's Tailored Suits \$85.00

Paris prophesies the supremacy of the Tailored Suits for Spring, and here are two distinguished types for women.

Man-tailored and hand-finished, with subtle beauty in their modeled lines, these Suits are smartness and quality personified.

At the left—Model of Tricotine, hand-embroidered panel front and back, sides deeply tucked, shawl collar.

At the right—Medium-length, plain-tailored coat, low notched revers, Gros-grain ribbon binding.

Other Suits \$35 to \$250.

Third Floor.

The Children's Floor

Offers Varied Attractions



Girls' Jersey Overblouses

\$6.95

The smart and popular sports blouse, made with scalloped hem, slash pockets, tie belt. Soft linen collar and cuffs, all colors. Sizes 14 to 20 years.

Children's Bloomer Dresses

\$4.95

Chambray in pink, blue and tan. Collars, cuffs and pockets trimmed with white rep or lawn. Sizes 2 to 6 years.

Roman Sandals

For Infants, Children and Misses.

The newest thing in Children's dress shoes. Patent leather—4 strap—size 4 to 8—\$3.75.

5 strap—8½ to 11—\$4.50

6 strap—sizes 11½ to 2—\$6.00

Fourth Floor.

Breakfast Coats

In Silks and Chiffons



Two charming models in lengths for women or misses.

Fluffy, lace-trimmed Chiffon Breakfast Coats over Crepe de Chine, with Lady Fair ribbon in delicate tones as the finishing touch of daintiness \$19.75 and tax

Two-Toned Satin in lovely colorings, developed in a smart model, trimmed with plaiting of the Satin and flowers. Illustrated. \$16.75 and tax

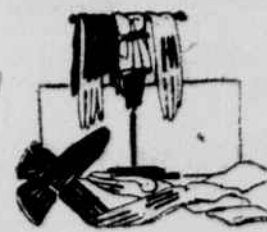
Night Gowns

Unusual Values Offered

Philippine, hand-made and elaborately hand-embroidered models, in fine, serviceable materials, Night Gowns to please the fastidious woman with their needle art. \$2.95, \$3.95

Domestic Night Gowns, trimmed with lace and embroidery. \$1.95

Second Floor.



French Gloves

Of Softest Suede

Only the finer quality skins are used for these gloves, with their exquisitely careful workmanship and smoothness of fit.

Two Clasp—\$4.00 pair

Newest shades, including tan, mode, beaver, grey, brown. Also black and white.

Gauntlet—\$6.75 pair

Strap-wrist finished with pearl clasp. New colors, tan, beaver, mode, castor.

Mousquetaire—\$7.00 pair

Pearl clasp at wrist, P.K. sewn. Featuring shades of tan, beaver, grey. Also black.

16 button—\$10.50 pair

The correct dress glove; light and dark tans, mode, beaver, black.

Ground Floor.

Beautiful Fabrics

Tempt the Spring Dressmaker

DURING the quiet of the Lenten Season busy needles begin to fly and many a charming gown or dainty frock is created for immediate and early Summer wear.

The home dressmaker will delight in the many smart and beautiful fabrics displayed for this season.

Canton Crepe

\$4.50 yard

The silk sanctioned by Paris above all others and most desired by well dressed women today.

Wonderful assortment of colors; 40 inches wide.

All Wool Velours

\$2.75 yard

Fine quality in plain colors and silvertones. Wanted street colors, also navy blue and black; 54 inches wide.

Navy Blue Serge

\$2.00 yard

Men's wear serge, a soft all-wool fabric; 54 inches wide.

Clean-Cut Gingham

70c yard

Checks, stripes, plaids and plain colors; 31-32 inches wide.

Woven Striped Tissues

50c yard

White and tinted grounds; 36 inches wide.

Figured Georgette Crepe

85c yard

Silk and cotton mixture. Many new designs and colors; 36 inches wide.

Crepe de Chine

50c yard

Silk and cotton mixture. Complete color range; 36 inches wide.

Second Floor.

Petticoats—Bloomers

Washable Satin Petticoats, straight body, panels front and back, scalloped on the edge and with a scroll design in embroidery all around. In flesh and white. \$5.95

Silk Jersey Bloomers, ankle length, in black and street shades. \$3.95



Tailored Blouses Are Ultra-smart for Spring

The high-necked tailored Blouse has arrived—an eminently chic and up-to-date piece of severity to wear with the mannish tailored Suits and separate Skirts.

Model illustrated, of soft, washable satin in white or flesh; a remarkable value at \$7.50

Another model, of crisp Radium Silk, featured in this offering, has a convertible collar that may be worn open at the neck or high. White.

\$12.00

Third Floor.

Last Seven Days of

The Midwinter Sale of Furniture

Visit this great sale tomorrow, Monday, as the store will be closed all day Tuesday, Washington's Birthday. Prices are positively the lowest since before the war.

Birth Floor.